America's affordable-housing stock dropped by 60 percent from 2010 to 2016

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The number of apartments deemed affordable for very low-income families across the United States fell by more than 60 percent between 2010 and 2016, according to a <u>new report</u> by Freddie Mac.

The report by the government-backed mortgage financier is the first to compare rent increases in specific units over time. It examined loans that the corporation had financed twice between 2010 and 2016, allowing a comparison of the exact same rental units and how their affordability changed.

At first financing, 11 percent of nearly 100,000 rental units nationwide were deemed affordable for very low-income households. By the second financing, when the units were refinanced or sold, rents had increased so much that just 4 percent of the same units were categorized as affordable.

"We have a rapidly diminishing supply of affordable housing, with rent growth outstripping income growth in most major metro areas," said David Brickman, executive vice president and head of Freddie Mac Multifamily. "This doesn't just reflect a change in the housing stock."

Rather, he said, affordable housing without a government subsidy is becoming extinct. More renters flooded the market after people lost their homes in the housing crisis. The apartment vacancy rate was 8 percent in 2009, compared to 4 percent in 2017. That trend, coupled with a stagnant supply of apartments, resulted in increased rents.

Freddie Mac buys mortgage loans from a network of primary market lenders, and issues mortgage-related securities. This helps lenders provide loans to developers and owners for the purchase, refinancing, rehabilitation and construction of multifamily properties.

The study defined "very low income" as households making less than 50 percent of the area median income, and "affordable" rent as costing less than 30 percent of household income. The report found a significant drop in the percentage of

affordable units in seven of the nine states where Freddie Mac financed the most rental units.

	Units	First Financing				Second Financing			
		VLI	LI	Median	None	VLI	LI	Median	None
U.S .	97,061	11.2%	71.3%	13.3%	4.2%	4.3%	65.2%	21.0%	9.4%
TX	28,533	10.2%	74.0%	13.6%	2.2%	3.2%	69.0%	23.1%	4.8%
FL	13,197	1.5%	60.2%	34.1%	4.0%	1.6%	38.7%	39.6%	20.2%
GA	9,766	11.8%	75.9%	8.7%	3.6%	2.1%	77.7%	14.8%	5.4%
CO	5,128	32.4%	67.6%	0.0%	0.0%	7.5%	82.6%	9.5%	0.4%
NC	5,061	9.8%	88.2%	2.0%	0.0%	0.3%	83.9%	15.6%	0.3%
CA	4,776	2.3%	55.6%	15.6%	26.6%	2.5%	9.8%	27.1%	60.6%
AZ	4,154	34.0%	65.5%	0.7%	0.0%	21.8%	74.5%	3.3%	0.0%
NV	3,564	15.8%	67.6%	16.4%	0.3%	4.0%	75.4%	20.1%	0.5%
WA	3,262	4.0%	86.1%	1.6%	8.3%	1.1%	81.6%	11.0%	6.3%

Exhibit 2: Repeat Financing Very Low-Income Affordability Analysis, by State 2010 - 2016

Source: Freddie Mac

VLI = Very Low Income, 50% of area median income. LI = Low Income, 80% of area median income.

Colorado and North Carolina had the greatest gaps. At first financing, 32 percent of the units in Colorado were considered affordable for very low-income families; at second financing, only 8 percent in Colorado were deemed affordable. Most of the rental units analyzed in Colorado were in the greater Denver area. In North Carolina, the percentage of affordable apartments dropped from 10 percent to 0.3 percent -- mostly in the greater Charlotte area.

[A surprising way to increase property values: build affordable housing]

Rental affordability for very low-income families also declined in Arizona, Georgia, Nevada, Texas and Washington.

In California and Florida, the poorest households were already shut out of the rental market before the period covered by the report. And those on the next level up were quickly being squeezed out. In California, 56 percent of apartments were affordable for low-income families at first financing, compared to 10 percent upon second financing. In Florida, the number of affordable apartments dropped from 60 percent to 39 percent.

The significant decrease in affordability typically occurred within just a few years, said Steve Guggenmos, vice president of research and modeling at Freddie Mac Multifamily. Most of the units remain affordable for people making the median income in the area, with the exception of California, where only a quarter of the units were affordable for them.

Most new construction of multifamily housing generally serves high-income renters, according to Freddie Mac. The corporation -- along with Fannie Mae, another government-sponsored enterprise with a similar mission -- <u>significantly</u> reduced its role in financing multifamily housing after the Great Recession.

Together, they had financed about 70 percent of all original loans for multifamily properties in 2008 and 2009 as private capital pulled back, said Karan Kaul, a research associate at the Housing Finance Policy Center at the Urban Institute. By the end of 2014, their market presence declined to 30 percent.

"The affordability issues are becoming more severe at the lower end of the market," said Kaul, a former researcher at Freddie Mac. "Absent some kind of government intervention or subsidy, there is just not going to be any investments made at that lower end of the market."

Kaul said that in the past three years, Freddie Mac introduced a "small balance loan" program targeting smaller multifamily buildings that have the most trouble securing private financing. The initiative could help stem the decline in the supply of affordable housing, he said.

"By increasing this financing, Freddie Mac for the first time has been able to crack this market in a meaningful way, given its inherent challenges," Kaul said.